



## 2011 Fall Education Schedule

Where available click on the link to register on-line. If no link is available, please call the registration hotline at 303.300.8500

DATE	TIME	CLASS TITLE	INSTRUCTOR/ TRAINER	CE CREDIT	COSTS	LOCATION	SPONSOR
10-Nov	1pm-4pm	1031 Exchange	Mary Lou Schwab	3	Free	Central	
5-Nov	9am-1pm	<a href="#">2011 Annual Commission Update</a>	Beth Ann Mott	4	\$35.00	North	
14-Nov	10am-2pm	<a href="#">2011 Annual Commission Update</a>	Mickey Sanders	4	\$35.00	West	
15-Nov	5pm-9pm	<a href="#">2011 Annual Commission Update</a>	Beth Ann Mott	4	\$35.00	North	
15-Nov	9am-1pm	<a href="#">2011 Annual Commission Update</a>	Patrick Armbrust	4	\$35.00	Central	
16-Nov	1pm-5pm	<a href="#">2011 Annual Commission Update</a>	Gary Kujawski	4	\$35.00	West	
18-Nov	9am-1pm	<a href="#">2011 Annual Commission Update</a>	Gary Kujawski	4	\$35.00	North	
29-Nov	1pm-5pm	<a href="#">2011 Annual Commission Update</a>	Oliver Frascona	4	\$35.00	West	
6-Dec	8am-12pm	<a href="#">2011 Annual Commission Update</a>	Wally Armistead	4	\$35.00	West	
8-Dec	1pm-5pm	<a href="#">2011 Annual Commission Update</a>	Gary Kujawski	4	\$35.00	North	
10-Dec	9am-1pm	<a href="#">2011 Annual Commission Update</a>	Gary Kujawski	4	\$ 35.00	West	
12-Dec	1pm-5pm	<a href="#">2011 Annual Commission Update</a>	Wally Armistead	4	\$35.00	West	
20-Dec	1pm-5pm	<a href="#">2011 Annual Commission Update</a>	Gary Kujawski	4	\$35.00	West	
28-Dec	1pm-5pm	<a href="#">2011 Annual Commission Update</a>	Gary Kujawski	4	\$35.00	Central	
29-Dec	9am-1pm	<a href="#">2011 Annual Commission Update</a>	Beth Ann Mott	4	\$35.00	North	
29-Dec	1pm-5pm	<a href="#">2011 Annual Commission Update</a>	Gary Kujawski	4	\$35.00	West	
1-Dec	1pm-5pm	<a href="#">2011 Annual Commission Update</a>	Mickey Sanders	4	\$35.00	West	
12-Dec	8:30am-12:30pm	<a href="#">2011 Annual Commission Update</a>	Patrick Armbrust	4	\$35.00	Central	Lynnda Gies
2-Nov	1pm-3pm	<a href="#">2011 Mortgage Loan Originators Update - MLOs only</a>	Gary Kujawski	2	\$25.00	West	
17-Nov	2pm-4pm	<a href="#">2011 Mortgage Loan Originators Update - MLOs only</a>	Gary Kujawski	2	\$25.00	North	
26-Oct	1pm-3pm	<a href="#">2012 Contract Changes</a>	Gary Kujawski	2	\$30.00	North	
1-Nov	1pm-3pm	<a href="#">2012 Contract Changes</a>	Gary Kujawski	2	\$30.00	West	
17-Nov	6pm-8pm	<a href="#">2012 Contract Changes</a>	Gary Kujawski	2	\$30.00	North	

Central Office: 4300 E. Warren Ave., Denver, CO 80222; (303)756-0553  
 West Office: 950 Wadsworth Blvd., Lakewood, CO 80214; (303)233-7831  
 North Office: 1505 W. 1st Ave., Broomfield, CO 80020; (303)451-5757



## 2011 Fall Education Schedule

29-Nov	9am-12pm	<a href="#">2012 Contract Changes</a>	Oliver Frasca	3	\$35.00	West	
8-Dec	6pm-8pm	<a href="#">2012 Contract Changes</a>	Gary Kujawski	2	\$30.00	North	
16-Dec	10am-12pm	<a href="#">2012 Contract Changes</a>	Gary Kujawski	2	\$30.00	West	
19-Dec	10am-12pm	<a href="#">2012 Contract Changes</a>	Gary Kujawski	2	\$30.00	North	
19-Dec	1pm-4pm	<a href="#">2012 Contract Changes</a>	Mickey Sanders	TBD	TBD	West	
29-Dec	10am-12pm	<a href="#">2012 Contract Changes</a>	Gary Kujawski	2	\$30.00	West	
19-Dec	1pm-3pm	<a href="#">Bankruptcy in Real Estate</a>	Gary Kujawski	3	\$20.00	North	
Nov 15-16	9am-5:30pm	<a href="#">CDPE: Certified Distress Property Expert</a>	TBD	14	\$490.00	West	
8-Nov	12pm-2pm	Denver Metro Real Estate Trends	Charles Roberts	2	Free	Central	Lynnda Gies
15-Nov	10am-12pm	<a href="#">Estates, Probate, &amp; Trusts in Colorado</a>	Gary Kujawski	2	\$20.00	West	ReNav
14-Dec	1pm-4pm	Future Focused Agent	Rich Sands	3	35.00*	Central	*\$30 each if signing up for both
3-Nov	9am-4pm	<a href="#">GRI: Brokerage Relationships &amp; Risk in R.E.</a>	Wally Armistead	6	\$69.00	West	
15-Nov	1pm-3pm	<a href="#">Home Owner Associations (HOA)</a>	Gary Kujawski	2	\$20.00	West	
13-Dec	9am-12pm	<a href="#">How to be an Expert Witness</a>	Gary Kujawski	3	\$25.00	West	
30-Nov	9am-10:30am	<a href="#">HUD Training</a>	John Adams	1	Free	West	
14-Dec	9am-10:30am	<a href="#">HUD Training</a>	John Adams	1	Free	West	
13-Dec	1pm-4pm	<a href="#">Landlord Tenant Law &amp; Issues</a>	Gary Kujawski	3	\$25.00	West	
6-Dec	1pm-5pm	<a href="#">NAR Ethics Update</a>	Wally Armistead	4	\$35.00	West	
6-Dec	1pm-5pm	<a href="#">NAR Ethics Update</a>	Alice Carmody	4	\$35.00	Central	Gayle Stallings
4-Nov	9am-1pm	<a href="#">NAR Ethics Update</a>	Wally Armistead	4	\$35.00	North	
14-Nov	1pm-5pm	<a href="#">NAR Ethics Update</a>	Betty Armbrust	4	\$35.00	Central	
18-Nov	9am-1pm	<a href="#">NAR Ethics Update</a>	Alice Carmody	4	\$35.00	West	
7-Nov	1:30pm-4:30pm	Negotiation MUSTS for the Consumer-Centric Agent	Rich Sands	3	35.00*	North	*\$30 each if signing up for both
9-Nov	8:30am-4pm	<a href="#">New Member Orientation &amp; Ethics</a>		7	\$60.00	North	
7-Dec	8:30am-4pm	<a href="#">New Member Orientation &amp; Ethics</a>		7	\$60.00	West	Rick DeBolt

Central Office: 4300 E. Warren Ave., Denver, CO 80222; (303)756-0553  
 West Office: 950 Wadsworth Blvd., Lakewood, CO 80214; (303)233-7831  
 North Office: 1505 W. 1st Ave., Broomfield, CO 80020; (303)451-5757



## 2011 Fall Education Schedule

7-Nov	9:30am-12:30pm	<a href="#">Pricing in Any Market</a>	Rich Sands	3	35.00*	North	*\$30 each if signing up for both
14-Dec	9am-12pm	<a href="#">Pricing in Any Market</a>	Rich Sands	3	35.00*	Central	*\$30 each if signing up for both
9-Nov	1pm-4pm	<a href="#">PrimeAccess CMA</a>	Dan Koerner	3	Free	West	
8-Dec	1pm-3pm	<a href="#">PrimeAccess CMA</a>	Hope Hughes	3	Free	North	
16-Dec	9am-11am	<a href="#">PrimeAccess CMA</a>	Greg Anderson	2	Free	Central	
2-Nov	1pm-4pm	<a href="#">PrimeAccess Search</a>	Dan Koerner	3	Free	West	
10-Nov	1pm-3pm	<a href="#">PrimeAccess Statistics</a>	Hope Hughes	2	Free	North	
13-Dec	8:30am-5pm	<a href="#">Real Estate Marketing Reboot (ABR elective)</a>	Rich Sands	0	\$79.00	West	
20-Dec	10am-12pm	<a href="#">Short Sales</a>	Gary Kujawski	2	\$20.00	West	
6-Dec	1pm-5pm	<a href="#">Tax Update</a>	Mary Lou Schwab	4	\$25.00	West	
9-Nov	9am-12pm	<b>The Power of 1031 Exchange</b>	Kennen Cohen	3	\$25.00	West	
8-Nov	9am-5pm	<a href="#">The Ultimate Listing Course</a>	Rich Sands	7	\$79.00	West	
29-Nov	9am-5pm	<a href="#">The Ultimate Listing Course</a>	Rich Sands	7	\$79.00	Central	

Central Office: 4300 E. Warren Ave., Denver, CO 80222; (303)756-0553  
 West Office: 950 Wadsworth Blvd., Lakewood, CO 80214; (303)233-7831  
 North Office: 1505 W. 1st Ave., Broomfield, CO 80020; (303)451-5757