



2011 Fall Schedule

DATE	TIME	CLASS TITLE	INSTRUCTOR/ TRAINER	CE CREDIT	COSTS	LOCATION	SPONSOR
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ADVANCED DESIGNATION COURSES

18-Oct	8:30am-5pm	Real Estate Marketing Reboot (ABR elective)	Rich Sands	TBD	\$79.00	West	
Oct 27-28	8:30am-4:30pm	Senior Real Estate Specialist	Rich Sands	12	\$179.00*	West	
31-Oct	8:30am-5pm	e-Pro, Day 1	Rich Sands	TBD	\$75.00	West	
3-Nov	9am-4pm	GRI: Brokerage Relationships & Risk in R.E.	Wally Armistead	6	\$79.00	West	
Nov 15-16	9am-5:30pm	CDPE: Certified Distress Property Expert	TBD	14	\$490.00	West	
13-Dec	8:30am-5pm	Real Estate Marketing Reboot (ABR elective)	Rich Sands	TBD	\$79.00	West	

GENERAL CE COURSES

18-Oct	10am-12pm	Foreclosures	Gary Kujawski	2	\$20.00	West	
19-Oct	9am-12pm	The Power of Investment Analysis	Kennen Cohen	3	\$25.00	West	
8-Nov	9am-4pm	The Ultimate Listing Course	Rich Sands	7	\$79.00	West	
9-Nov	9am-12pm	The Power of 1031 Exchange	Kennen Cohen	3	\$25.00	West	
15-Nov	10am-12pm	Estates, Probate, & Trusts in Colorado	Gary Kujawski	2	\$20.00	West	ReNav
15-Nov	1pm-3pm	Home Owner Associations (HOA)	Gary Kujawski	2	\$20.00	West	
29-Nov	8am-5pm	TBD	Oliver Frasca			West	
6-Dec	1pm-5pm	Tax Update	Mary Lou Schwab	4	\$25.00	West	
13-Dec	9am-12pm	How to be an Expert Witness	Gary Kujawski	3	\$25.00	West	
13-Dec	1pm-4pm	Landlord Tenant Law & Issues	Gary Kujawski	3	\$25.00	West	
20-Dec	10am-12pm	Short Sales	Gary Kujawski	2	\$20.00	West	

CONTRACT CLASSES

16-Dec	TBD	2012 Contract Changes	Gary Kujawski	2	\$30.00	West	
19-Dec	1pm-4pm	2012 Contract Changes	Mickey Sanders	TBD	TBD	West	

Central Office: 4300 E. Warren Ave., Denver, CO 80222 (303)756-0553
 West Office: 950 Wadsworth Blvd., Lakewood, CO 80226 (303)233-7831
 North Office: 1505 W. 1st Ave., Broomfield, CO 80020 (303)451-5757



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29-Dec	10am-12pm	2012 Contract Changes	Gary Kujawski	2	\$30.00	West	
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FREE CE CLASSES

12-Oct	1pm-4pm	PrimeAccess CMA	Dan Koerner	3	Free	West	
25-Oct	9am-10:30am	HUD Training	John Adams	1	Free	West	
2-Nov	1pm-4pm	PrimeAccess Search	Dan Koerner	3	Free	West	
9-Nov	1pm-4pm	PrimeAccess CMA	Dan Koerner	3	Free	West	
30-Nov	9am-10:30am	HUD Training	John Adams	1	Free	West	

REQUIRED COMMISSION COURSES

14-Oct	8am-12pm	2011 Annual Commission Update	Oliver Frascona	4	\$35.00	West	
18-Oct	1pm-5pm	2011 Annual Commission Update	Gary Kujawski	4	\$35.00	West	
14-Nov	10am-2pm	2011 Annual Commission Update	Mickey Sanders	4	\$35.00	West	
16-Nov	1pm-5pm	2011 Annual Commission Update	Gary Kujawski	4	\$35.00	West	
1-Dec	1pm-5pm	2011 Annual Commission Update	Mickey Sanders	4	\$35.00	West	
6-Dec	8am-12pm	2011 Annual Commission Update	Wally Armistead	4	\$35.00	West	
20-Dec	1pm-5pm	2011 Annual Commission Update	Gary Kujawski	4	\$35.00	West	
29-Dec	1pm-5pm	2011 Annual Commission Update	Gary Kujawski	4	\$35.00	West	

REQUIRED ASSOCIATION COURSE

25-Oct	8am-12pm	NAR Ethics Update	Wally Armistead	4	\$35.00	West	
18-Nov	9am-1pm	NAR Ethics Update	Alice Carmody	4	\$35.00	West	
6-Dec	1pm-5pm	NAR Ethics Update	Wally Armistead	4	\$35.00	West	

MORTGAGE ORIGINATORS UPDATE							
2-Nov	1pm-3pm	2011 Mortgage Loan Originators Update - MLOs only	Gary Kujawski	2	\$25.00	West	